## October 2024

# **FWSIFTTER** HIGHLIGHTS

#### Check out our recent projects!

TOTAL LOAN PACKAGE: E22 was excited to assist with a \$268,000 CREM for a Northern Michigan real estate company. This balloon loan will enable the borrowing LLC to get cash out for working capital. Sitting at a fixed 6.75% interest rate, there will be 84 monthly P&I payments amortized over 300 months. Element 22 Commercial Group was able to complete a full underwriting of the deal, collect due diligence items, prepare closing documents & service this deal.

#### **RUSH UNDERWRITING & RUSH**

**CLOSING DOCS:** Have a specific deal you need rushed? Let us know, and we will try our hardest to accommodate! This \$140,000 Business Line of Credit underwriting enabled the borrowing LLC to get cash out for working capital for future real estate investments. This southern MI business secured this LOC for a three year term priced at Prime, with Interest only payments due monthly & principal due at maturity. The sole owner of the LLC provided his unlimited personal guaranty on the loan.

# PARTICIPATION

Recently closed last week! This \$358,000 participation loan was a refinance & also enabled the borrower to get cash out for property improvements. This Northern MI adult foster care facility deal consisted of 7 Borrowers, - 4 individuals, 2 LLC's, & 1 Corporation & had 2 Credit **Union participants**.

This 10 year term loan was secured by a 1st position mortgage & assignment of rents on one of their multiple adult foster care facility locations. With a fixed interest rate at 8.50% and monthly P&I payments of approximately \$4,439, this deal also consisted of a 1% origination fee.

Element 22 was able to underwrite, collect due diligence & create the closing document package for this loan. We are also very excited to service this participation for the Credit Unions.



## **INTERNATIONAL CU DAY**

Earlier this month was International Credit Union Day! We are honored to continue to serve our supportive & dedicated Credit Union clients. Thank you for trusting us with your business members!